Quaboag Hills CHAMBER OF COMMERCE NEW Sletter



CEO Corner

Welcome to 2025. The new year always brings a renewed optimism of what lies ahead and allows us to pause and reflect on the past.

Unfortunately, this year began with an act of terrorism carried out against NYE revelers in New Orleans.

Another senseless attack on the values we work for everyday in the Quaboag Hills region, and across the country: our freedoms, pursuits of equality, and our labor for preserving and growing free markets.

JAMES PRZYPEK



Over the first twenty-five years of this 21st century, both locally and globally, we have experienced countless tragedies, economic upheavals and crippling health crisis. And through it all, many of us are still here, and many new businesses have been born, adjusting and learning along the way.

It is the Chamber's goal this year, as it has been for each year since our founding in 1978, to help deliver tools for our members to not just endure, or persevere, but to plan, grow and expand based on your freewill rather than as a response.

The Quaboag Hills Chamber of Commerce is here for you, and we look forward to making 2025 one worth celebrating!



2025 CHAMBER BREAKFAST

Tuesday, January 28 7:30am-9am



Guest Speaker Peter D. Banko President & CEO, Baystat<u>e Health</u> Book Your Sponsorship of this Event Today!



Tickets \$20/Members \$25/Non-Members

Space is Limited Register Today at QHMA.com Hosted at Christopher Heights of Belchertown 99 Front St - Belchertown, MA

New Members



- 🔪 Lantern Digital Marketing Agency
- Pineapple Express
- Wheel Horse Digital
- → Wildwood Acres Farm & Forest School

Member News



Just as the weather started to turn and we began to crave Pumpkin Spice, one of Dunkin's nine locations that are members of the Chamber completed and celebrated a significant renovation at its 1559 North Main Street location in Palmer!

Congratulations to Kaily Hepburn and her team at Pineapple Express, a cannabis home delivery service, who hosted a Grand Opening event on November 21. Pineapple Express provided free food, entertainment, collected food can donations and awarded more than a dozen turkeys ahead of Thanksgiving.

Congratulations Dave Loos & Ed Fisher Jr, who were elected as



Congratulations Dave Loos & Ed Fisher Jr, who were elected as new Officers to the Chamber's Board of Directors at the Annual Meeting. Loos joined the Chamber's Board in 2023 following a successful law enforcement career and has since be named an Associate Partner with Keller Williams Realty Pioneer Valley. Fisher is the owner of Fisher Tech Solutions, a digital marketing agency that specializes in custom web development, search engine and pay-per-click optimization.





The Chamber also welcomes Kaitlin Young of the Hardwick Vineyard & Winery, Michael Harris of Canna Retreat and Dioguardi Jewelers, Michael Moore of Silver Bell Farm and Rebecca Maurer of Quabbin Valley Eye Care as its newest members elected to the Board of Directors.

Recent Chamber Events

On October 23rd, the Chamber conducted an intimate After 5 gathering for more than twenty attendees hosted by the Hardwick Vineyard & Winery! Networking was conducted by all who attended including representatives from Cedarbrook Village, Christopher Heights, Country Bank, Fisher Tech Solutions, Hitchcock Free Academy, Keep Homestead Museum, Keller Williams Pioneer Valley, MassHire Rapid Response, Monson Savings, St. Germain Insurance and Turley Publications!









The Chamber's Annual Meeting & Dinner was Presented by Country Bank and J. Stolar Insurance Agency, and was held on November 7th at the Publick House Historic Inn.

More than 100 guests enjoyed an opening reception, party favors and raffle prizes, while dining on the Inn's Yankee Buffet, and voting on the Chamber's Bylaw amendments and election of Officers & Directors.

The evening concluded with an engaging presentation by Work/Life Balance expert,

Colleen Campbell.

Choice Awards - Nominations



Submit Your Nominations for the 2025 Quaboag Hills Chamber of Commerce Choice Awards Winners in one or more categories online at QHMA.com.

Submit your Nomination(s) by January 31, 2025.

Voting February 1 - March 16

Winners will be honored on Thursday, May 1 during a special event at Teresa's Restaurant in Ware.



Scan to Nominate

COMMUNITY HERO OF THE YEAR

An individual (citizen, resident, veteran, first responder) who has gone above and beyond via a single outstanding act within the last 12 months, or a series of contributions over an extended period for the betterment of their community. The individual must reside or have performed their act or work within the Quaboag Hills 15 member communities.

EDUCATOR OF THE YEAR

An individual who has positively impacted the school (public, regional, private or independent) and the students for which they work. The individual must reside, or the school for which they work must be located within the Quaboag Hills 15 member communities.

FOOD/DRINK ESTABLISHMENT OF THE YEAR

An outstanding local food and drink establishment such as a restaurant, winery, brewery, cidery or any other food and/or drink venue where product(s) can be consumed on-site.

RETAIL ESTABLISHMENT OF THE YEAR

An outstanding store or business physically located within, or whose online operations is based within the Quaboag Hills 15 member communities, that provides customers with goods or services.

Business Spotlight: Kozyra Construction





Kozyra Construction is a family owned and operated business since 1972 that can handle your complete modular home project from concept to completion. They have a large selection of modular homes. Ranches, Raised Ranches, T ranches, Capes, Colonials, Split Levels, Contemporaries and Duplexes. Any of their floor plans can be modified. They service the entire state of Massachusetts, with their primary service area being Western and Central Massachusetts including Hampden, Hampshire, Franklin, Berkshire and Worcester counties. A Kozrya family member will be involved in your project from design to completion, and your home will be completed on time and on budget.

Kozyra Construction started a real estate brokerage business after hearing a client say, "I like the house but not the location," or "I like the location but not the house." They decided to start doing modular homes where the client got the location they desire, and they build the home they need. When the Kozyra sons became involved in the business, they expanded to become a full-service modular home builder. Today, Kozyra Construction has their own excavating equipment and trucks. In addition to doing modular homes, they provide complete septic service, both new installation and repairs.

The Kozyra Construction team includes Fred, who graduated from Westfield State University and has a MA from Ball State University has been a custom modular home builder since 1972. He has a Construction Supervisors license, Home Improvement Contractor's license and a Septic Installers license in many area towns. Marilyn graduated from the University of Massachusetts in Amherst and is the bookkeeper and office manager. Freddie joined the company full-time after graduating from Fitchburg State University with a degree in Construction Technology and has been working full time as a modular home builder since 1995. He also holds a Construction Supervisor's license and Hoister's License as well as Septic Installer's License in many area towns. Mike, who joined the company full-time after graduating from Westfield State University with a degree in Business Management and has been working full time as a modular home builder since 1998. He also holds a Construction Supervisors license. And Joe, who graduated from Worcester Polytechnic Institute with a degree in Civil Engineering and works for the company part-time doing much of the computer work.

Upcoming Chamber Events

Tuesday, January 28, 2025

Chamber Breakfast with Baystate Health CEO Christopher Heights of Belchertown



Friday, March 21, 2025

Handbag & Hand Tool Bingo AMETS – Three Rivers Full details to be announced soon



Thursday, May 1, 2025

QHMA Choice Awards Teresa's Restaurant – Ware Full details to be announced soon



Friday, October 3, 2025

QHMA Golf Outing
Hardwick Crossing Country Club
Save the date!



Thursday, November 6, 2025

Annual Meeting & Dinner
Salem Cross Inn – West Brookfield
Save the date!

Registration & Sponsor Opportunities open for events thru January at QHMA.com











Upcoming Affiliate Workshops & Training

For full details on the training & workshop events below, visit: https://business.qhma.com/events/calendar/

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Jan. 7
             8:30am
                          EANE Technology Training - Excel Level 1
Jan. 7
                           SCORE – Live Webinar – Learn How to Sell Better
                           SCORE - Live Webinar - How To Start A Business Using A Free SCORE Mentor
Jan. 7
             lpm
Jan. <u>7</u>
                           SCORE - Live Webinar - Starting a Successful Food Service Business
             6pm
Jan. 7
                           SCORE - Live Webinar - Simple Steps for Starting Your Business
             6pm
Jan. <u>8</u>
             8:30am EANE Technology Training – Üsing Microsoft Teams for Project Management
                          SCORE - Live Webinar - Understanding the 5 Most Common Legal Forms of Business Computer Security Seminar with POST Computer Systems
SCORE - Live Webinar - Persuasive Writing
SCORE - Live Webinar - How to Improve Your Website Traffic
Jan. 8
             lpm
Jan. 8
             1pm
Jan. 9
Jan. 9
             llam
              lpm
             8:30am EANE Leadership Training – Time Management

1pm SCORE – Live Webinar – Mastering Al to Accelerate Your Marketing Strategy
Jan. 14
Jan. 14
              lpm SCORE – Live Webinar – Mastering Al
5:30pm QVCDC Small Business Bookkeeping
Jan. 14
Jan. 14
                           SCORE - Live Webinar - Simple Steps - Concepts
             6pm
Jan. 15
                           SCORE - Live Webinar - Tax Prep for the Self Employed
             llam
             1pm
8:30am
Jan. 15
                           SCORE - Live Webinar - How to Get Certified as a Woman-Owned Business
Jan. 16
                          EANE Leadership Training – Leading Different Workstyles for HR Professionals
Jan. 16
                           SCORE – Live Webinar – Excel Pivot Tables – Dissecting and Analyzing Your Data
             10am
Jan. 16
                           SCORE - Live Webinar - Branding Essentials
             llam
                          SCORE - Live Webinar - Legal aspects of Risk Management and Dispute Resolution
SCORE - Live Webinar - A Primer in Website and Social Media Reporting
SCORE - Live Webinar - Email Opt-In Strategies Every Small Business Needs to Know
SCORE - Live Webinar - A Primer in Website and Social Media Reporting
Jan. 16
             12pm
Jan. 16
             12pm
Jan. 16
Jan. 17
             lpm
             12pm
Jan. 21
Jan. 21
Jan. 22
             12pm
                          SCORE – Live Webinar – So, You Want To Be a Consultant
                           SCORE - Live Webinar - Simple Steps - Marketing
             6pm
             12pm
                           SCORE – Live Webinar – Transform Awkward Encounters into Business Relationships
Jan. 23
Jan. 23
             8:30am
                          EANE Technology Training - Excel - Formulas, Formulas
             12pm
                          SCORE – Live Webinar – Šocial Media Q&A – Ask Us Anything
Jan. 23
                          SCORE - Live Webinar - A Basic QuickBooks Guide for Small Business Owners
             lpm
Jan. 27
Jan. 28
Jan. 28
                          QVCDC - Business Planning Workshop - Session 1
             брт
             8:30am EANE Professional Training – Effectively Managing Conflict
1pm SCORE – Live Webinar – 2025 Hottest Business Ideas, Trends & Markets
Jan. 28
Jan. 29
Jan. 29
                          SCORE - Live Webinar - Simple Steps - Financials
SCORE - Live Webinar - Using Al in Your Business - Simple Guide to Getting Started
             ópm
12pm
                           QVCDC - Business Planning Workshop - Session 2
             6pm
Jan. 30
             8:30am EANE Leadership Training - Documentation Skills for the Supervisor
Feb. 3
Feb. 3
             8:30am
                          EANE Technology Training - Microsoft Copilot for the HR Professional
                          QVCDC - Business Planning Workshop - Session 3
             6pm
             8:30am EANE Professional Training – Communication Skills for Leaders 6pm QVCDC – Business Planning Workshop – Session 4
Feb. 5
Feb. 5
             8:30am
                        EANE Professional Training - Performance Management: Leading with Purpose
Feb. <u>6</u>
                         EANE Technology Training – Ferromance Management. Leading with Purpose EANE Technology Training – Excel for the HR Professionals EANE Leadership Training – Reskilling Your Workforce for the Future EANE Technology Training – Excel Level 2 EANE Professional Training – Communication Skills for HR Professionals EANE Professional Training – Assertiveness: The Art of Tactful Communication EANE Professional Training – Influencing Without Authority
Feb. 6
             8:30am
Feb. 11
             8:30am
Feb. 11
             8:30am
Feb. 20 8:30am
Feb. 25 8:30am
Feb. 25 8:30am
Feb. 25 9:30am
                          QVCDC QuickBooks Online Class
                         EANE Leadership Training – Leading Different Workstyles
EANE Technology Training – Excel – Power Query Fundamentals
Mar. 4
             8:30am
Mar. 5
             8:30am
             8:30am
Mar. 6
                          EANE Professional Training - Self-Awareness & Adaptability
Mar. 9
                          QVCDC - ServSafe Certification Session
Mar. 11
             8:30am EANE Technology Training – Excel Level 3
Mar. 19 8:30am EANE Professional Training – Effectively Managing Conflict for HR Professionals Mar. 20 8:30am EANE Technology Training – Outlook Survival Tips for Busy People Mar. 26 8:30am EANE Leadership Training – Leading Change Apr. 2 6pm QVCDC Smart Strategies: Organizing for Impact & Growth Apr. 14 9am QVCDC – ServSafe Certification Session
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Upcoming Member Events This Quarter

Ongoing - Saturdays from 1pm-4pm

Brimfield

Cat Adoption Days

Here Today Adopted Tomorrow Animal

Sanctuary

heretodaysanctuary.org

January 11, 2025

Hardwick

Live Music at Hardwick Vineyard & Winery

Hardwick Vineyard & Winery

hardwickwinery.com

Ware

Concert - The Green Sisters

Workshop13

workshop13.org

Hardwick

Sip & Stitch Workshop

Hardwick Vineyard & Winery

hardwickwinery.com

January 12, 2025

Hardwick

Live Music at Hardwick Vineyard & Winery

Hardwick Vineyard & Winery

hardwickwinery.com

January 16, 2025

Hardwick

Wine Glass Paint & Sip

Hardwick Vineyard & Winery

hardwickwinery.com

January 17, 2025

Hardwick

Live Music at Hardwick Vineyard & Winery

Hardwick Vineyard & Winery

hardwickwinery.com

Ware

Open Mic Music

Workshop13

workshop13.org

Hardwick

Wine & Cheese Pairing Experience

Hardwick Vineyard & Winery

hardwickwinery.com

January 18, 2025

Brimfield

Stained Glass Suncatcher Workshop

Hitchcock Free Academy

hitchcockacademy.org

Movie Screening: Join or Die

Monson Free Library

Tonsonlibrary com Fivent?

January 18, 2025

Hardwick

Live Music at Hardwick Vineyard & Winery

Hardwick Vineyard & Winery

hardwickwinery.com

Ware

The Ultimate Cher Experience with Lisa Carter

& Smokin' Hot NY Band

Teresa's Restaurant

teresasrestaurantware.com

Hardwick

Frander

The Center at Eagle Hill

centerateaglehill.org

Ware

Drum & Dance Circle Meet Up

Workshop13

workshop13.org

January 19, 2025

Hardwick

Live Music at Hardwick Vineyard & Winery

Hardwick Vineyard & Winery

hardwickwinery.com

Hardwick

Sip & Roll Sushi Making Experience

Hardwick Vineyard & Winery

hardwickwinery.com

January 25-26, 2025

West Springfield

Railroad Hobby Show Presented by Amherst

Railway Society

railroadhobbyshow.com

January 25, 2025

Monson

Wildlife On Wheels

Monson Free Library

monsonlibrary.com

Under Pressure: A Printmaking Exhibition

Workshop13 Artworks Gallery

workshop13.org

January 26, 2025

Live Music at Hardwick Vineyard & Winery

Hardwick Vineyard & Winery

hardwickwinery.com

January 30, 2025

Illuminated Seaglass Heart Wreath Workshop

Hitchcock Free Academy

hitchcockacademy.org

Email Your Member Produced Events to james@qhma.com

February 1-2, 2025

Ware

Under Pressure: A Printmaking Exhibition

Workshop13 Artworks Gallery

workshop13.org

February 1, 2025

Ware

Beatles Tribute Band

Teresa's Restaurant

teresasrestaurantware.com

February 8-9, 2025

Ware

Under Pressure: A Printmaking Exhibition

Workshop13 Artworks Gallery

workshop13.org

February 8, 2025

Ware

Alex Shillo and Badlands - Bruce Springsteen

Tribute Show

Teresa's Restaurant

teresasrestaurantware.com

February 11, 2025

Monson

Friend's Bake Sale

Monson Free Library

monsonlibrary.com

February 15-16, 2025

Under Pressure: A Printmaking Exhibition

Workshop13 Artworks Gallery

workshop13.org

February 19, 2025

Brimfield

Make A Mosaic Workshop

Hitchcock Free Academy

hitchcockacademy.org

February 20, 2025

Monson

Chain Reactions & Creative Contraptions Kids

Workshop

Monson Free Library

monsonlibrary.com

February 22-23, 2025

Ware

Under Pressure: A Printmaking Exhibition

Workshop13 Artworks Gallery workshop13.org

March 2, 2025

Ware

Concert - Weir River Bank Presents Mardi Gras

Workshop13

workshop13.org

March 7, 2025

Ware

Concert - The Super Group

Workshop13

workshop13.org

WITH THE Quaboag Referral Group

The Quaboag Referral Group is the Chamber's own business networking and referral organization.

"Joining this group was the best thing for my business"
- Gene Birk, Gene Birk Electric

It's time for you to experience the difference Q.R.G. can do for you and your business.

- No fees or obligations to attend your first meeting.
- Membership is limited to non-competing professions.
- Q.R.G. meets weekly on Tuesdays from 7am-8:30am at the Palmer Historical Cultural Center in Three Rivers.



Contact the Chamber office at (413) 283-2418 or info@qhma.com to set up your initial meeting.

Business & Recreation Guides & Kiosks





Email james@qhma.com for a delivery

Download a digital copy of the 2024 Guide on QHMA.com

Need more Business & Recreation Guides?



Would you like a QHMA display kiosk for your business?

Email james@qhma.com to coordinate

Special Offer for Chamber Members from Truc



Claim Your

First Hour Free on Stand Out Truck®



Have you been looking for a new way to advertise your business?

Stand Out Truck® is the perfect solution for you! Our traveling digital billboard trucks will make sure your ad is seen by thousands of people in your target market. And the best part is that you can get started with the first hour free!

With no additional fees for design, you can be sure that your ad will look great on our trucks. And you get to choose the route that your ad travels, so you can be sure it reaches your target market. We have a four hour minimum, no max, your first hour is on us. We have an open calendar system. First to book gets the time.

Claim this, limited time, offer below and we'll contact you to get started with the first hour free! To claim visit: https://www.standouttruck.com/chamber

Help Area Students Gain Experience & Knowledge

RIVEREAST SCHOOL TO CAREER

Currently serving the following school districts: Hampden – Wilbraham; Longmeadow; Ludlow; Monson; Palmer; Pathfinder Tech; Quaboag Regional & Tantasqua Regional

River East School to Career provides benefits to employers/mentors:

- Increase your pool of qualified applicants
- Make a positive contribution to the community
- · Have a role in training and shaping the future workforce
- Acquire value from student work
- Help make schools more responsive to today's needs in business and industry
- · Assist students in developing workplace readiness skills
- Foster the next generation of employees
- Know that you are making a difference in a student's life as well as your community

Visit: rivereaststc.org Contact: ascribner@rivereaststc.org (413) 283-5051



ATTN: QUABBIN REGIONAL HIGH SCHOOL AREA BUSINESSES!



Quabbin Regional High School students are looking to connect with you through their Innovation Career Pathways programs

Seeking internships or project experience in a variety of disciplines, including: Manufacturing, Information/Data/Communications and Business & Finance

For more information, contact:

Quabbin Regional School District

Gregory J. Devine (978) 434-1751 gdevine@qrsd.org



2025 BronzeUnderwriter



CHRISTOPHER HEIGHTS™ of Belchertown

AN ASSISTED LIVING COMMUNITY